



2022 DISCOVER Training Presentation Objectives

- Each presentation will last **25 minutes**.
 - Each presentation will include a short **activity** that your chapter officer team can complete/start at DISCOVER Training.
 - Each presentation will conclude with a **challenge** for your chapter officer team to complete in the upcoming months.
1. **Leadership and Chapter Officers**
 - a. What does it mean to be a leader?
 - b. What does it mean to be a part of a team?
 - c. What leadership qualities should you display as a leader in your chapter?
 - d. What is a SMART Goal?
 2. **Calendar of Events**
 - a. What is a Program of Work?
 - b. How should you manage your time as a Chapter Officer?
 - c. Setting dates in advance and being respectful of other people's time.
 - d. How do you prioritize and schedule tasks?
 - e. What is an Accountability System?
 3. **Chapter Meetings**
 - a. What do you do before a chapter meeting?
 - b. What do you do during a chapter meeting?
 - c. What do you do after a chapter meeting?
 - d. Do's and Don'ts of Effective Meetings
 4. **National Programs**
 - a. What are the 8 National Programs?
 - b. What are the National Program Awards?
 - c. Why should I complete the Power of One National Program?
 5. **Community Service**
 - a. What is Community Service?
 - b. What are at least 2 Community Service Projects chapters can complete?
 - c. How do you implement a Community Service initiative in your chapter?
 6. **Competitive Events**
 - a. What competitive events are available at the Fall Leadership Rally?
 - b. How can you promote Competitive Events at the chapter level?
 7. **Membership Recruitment**
 - a. What are the 3 R's of Membership?
 - i. How can you Recruit new members?
 - ii. How can you Retain last year's members?
 - iii. How can you Recognize the accomplishments of your members?
 - b. What is this year's State Membership Campaign?
 8. **Fundraising**
 - a. How to create a budget for a fundraiser?
 - b. What are at least 2 fundraisers a chapter can complete?
 - c. Provide a list of fundraising options.
 9. **Advocacy and Promoting FCCLA**
 - a. What is the definition of Advocacy?
 - b. How do we ask for support for our programs?
 - c. As chapter officers/members, who can we reach out to?